

Facility Outfitting & Transition

A Trusted Partner for All of Your Needs

Whether you are looking for a turnkey solution to outfit your facility or have an individual need for the procurement of furniture, fixtures and equipment, Akima and its portfolio of companies offer the only single source for streamlined, superior performance. We consolidate interiors planning, design, procurement, installation and relocation—as well as general construction—under one contract to provide you with a single point of accountability, reduced acquisition lead times, reduced change orders, and a completed facility on schedule and on budget every single time.

Furniture, Fixtures & Equipment (FF&E)

- Artwork
- Caseloads
- Comprehensive Interior Design Packages
- Demountable Walls
- Flooring
- High Density Shelving
- Lighting
- Refuse Containers
- Records and/or Asset Management
- Seating
- Signage/Wayfinding
- Systems Furniture
- Window Treatments

Medical Equipment Planning

- Exam Rooms
- Laboratory
- Pharmacy
- Treatment Rooms
- Operating Rooms
- Dental Treatment Rooms

Move & Transition Planning

- Building Decommissioning
- Furniture Reconfiguration
- Move Coordination
- Transition Planning

Information Technology & Communications

- Audio Visual
- Phones and Copiers
- RFID Tracking
- Security Systems
- Low Voltage & Communications
- Resource Protection Components

Construction

- General Constructions
- Renovations
- Facility Security
- Infrastructure & Utility Improvements



Simplified Procurement

The Akima portfolio of companies can streamline the acquisition process and deliver complete, cost-effective solutions to meet your mission requirements quickly and without interruption of service.

- SBA may award a direct award contract (commonly referred to as sole source) to an 8(a) participant such as Talu controlled by an ANC [13 CFR 124.506(b)]
- Transition to full contract operations typically in 30 to 60 days
- Awards above \$22 million for federal civilian agencies require a simplified J&A [FAR 6.302-5(b)(4)]
- For the DoD, awards above \$100 million require a J&A
- Limited potential for award protests [13 CFR 124.517(a)]
- Small Disadvantaged Business and Native American Credits [13 CFR 124.109(a)(4)]
- Negotiated fair price

Representative Projects

Akima subsidiary Talu has provided Initial Outfitting-Transition (IOT) and Initial Outfitting-Commodities (IO-C) services to the Department of Defense as a core business since 2008, completing over 50 projects globally.

National Science Foundation—Our team executed a three-year \$69 million IDIQ for a complete turnkey solution, including providing for FF&E, project management, interior design, transition planning and relocation, and Audio/Visual systems.

Naval Branch Health Clinic, Gulfport, MS—We provided design and outfitting of services for the new 58,000 square foot medical and dental clinic, including the acquisition and installation of furniture, casegoods, medical and non-medical equipment, artwork, and signage. Services included project management, interior design, equipment planning, transition and relocation, warehousing, delivery, installation, equipment testing and training, and disposal and cleanup.

Navy Medical Research Unit, Cairo, Egypt—We contracted for the initial outfitting of three buildings managed by the Navy Bureau of Medicine (BUMED): an animal research lab, an administrative space, and a three-story library and reference building. While the government ultimately canceled the contract, Cazador and Talu worked collaboratively to identify direct costs and indirect costs of G&A and overhead through the multiple fiscal years, as well as deliver the purchased non-returnable products to the locations identified by the government.

Navy Entomology Center of Excellence, Jacksonville, FL—The team provided all services to support the Initial Outfitting of the 19,000 SF Navy Entomology Center of Excellence, Building 937 project.

About Akima

Akima is a global enterprise with more than 7,500 employees, delivering agile solutions to the federal government in the core areas of facilities, maintenance, and repair; information technology; logistics; protective services; systems engineering; mission support; furniture, fixtures & equipment (FF&E); and construction. As a subsidiary of NANA, an Alaska Native Corporation owned by more than 14,000 Iñupiat shareholders, Akima's core mission is to enable superior outcomes for our customers' missions while simultaneously creating a long-lived asset for NANA consistent with our Iñupiat values.

Talu ranks #1 in the market for Institutional Furniture Manufacturing (NAICS 337127)

Designed, procured, and installed over \$750 million of furniture throughout our company's history

Secret facility clearance (approved for Top Secret)

Lean, Planetree and Evidence-Based Design (EBD) expertise

Over a decade of experience working directly with the Army Corps of Engineers

Contact Us

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Small Disadvantaged Businesses



8(a) Operating Companies

